# news release



### TENNECO REPORTS FOURTH QUARTER AND FULL-YEAR 2018 RESULTS

- Reported higher fourth quarter and full-year revenue on strong growth with light vehicle and commercial truck and off-highway customers
- Completed acquisition of Federal-Mogul on October 1, 2018
- On track to achieve acquisition synergy goals

Lake Forest, Illinois, March 14, 2019 – Tenneco (NYSE: TEN) reported a fourth quarter net loss of \$109 million, or \$(1.35) per diluted share. Fourth quarter 2017 net income ★ was \$62 million, or \$1.19 per diluted share. Adjusted net income was \$105 million, or \$1.30 per diluted share, versus \$91 million or \$1.75 per diluted share last year. ★

### **Fourth Quarter Results**

### **Revenue**

Total revenue in the fourth quarter was \$4.3 billion, up 79% year-over-year, driven mainly by the completion of the Federal-Mogul acquisition on October 1, 2018. Excluding the acquisition and on a constant currency basis, revenue increased 4%, outpacing light vehicle industry production\*by 10 percentage points. The outperformance was driven by volume and content growth with commercial truck and off-highway as well as light vehicle customers. Including Federal-Mogul results, value-add revenue was \$3.6 billion, up more than 100% compared to last year.

"Tenneco's strong organic growth continued in the fourth quarter, outpacing industry production by ten percentage points, enabled by our diverse business profile in terms of products, geographic regions and end-markets served," said Brian Kesseler, Tenneco co-CEO. "We closed the Federal-Mogul transaction, accelerating the transformation of the combined businesses into two purpose-built, industry leading companies, and our acquisition of Öhlins will fuel the growth of advanced suspension technology and enhance our portfolio in broader mobility markets."

## Adjusted fourth quarter 2018 and 2017 results▲

(millions except per share amounts)		Q4 2	2018		Q4 2017								
	Net income (loss) attributable to Tenneco Inc.	Earnings (Loss) Per Share	EBIT	EBITDA <sup>(1)(2)</sup>	Net income attributable to Tenneco Inc.	Earnings Per Share	EBIT	EBITDA <sup>(1)(2)</sup>					
Earnings (Loss) Measures	\$ (109)	\$ (1.35)	\$ (31)	\$ 134	\$ 62	\$ 1.19	\$ 132	\$ 192					
Adjustments <sup>(2)</sup>													
Restructuring and related expenses	15	0.18	20	17	7	0.13	11	11					
Cost reduction initiatives	6	0.08	8	8	5	0.11	9	9					
Acquisition and spin costs	41	0.50	53	53	-	-	-	-					
Costs to achieve synergies	44	0.54	49	49	-	-	-	-					
Purchase accounting adjustments	88	1.09	106	106	-	-	-	-					
Anti-dumping duty charge	12	0.15	16	16	-	-	-	-					
Loss on debt modification	8	0.10	10	10	-	-	-	-					
Pension charges	2	0.03	3	3	2	0.03	2	2					
Goodwill impairment charge	3	0.04	3	3	11	0.21	11	11					
Tax adjustments from US tax reform	-	-	-	-	15	0.29	-	-					
Net tax adjustments	(5)	(0.06)	-	-	(11)	(0.21)	-	-					
Adjusted Net income, EPS, EBIT, and EBITDA	\$ 105	\$ 1.30	\$ 237	\$ 399	\$ 91	\$ 1.75	\$ 165	\$ 225					

<sup>(1)</sup> EBITDA including noncontrolling interests.

<sup>(2)</sup> Tables at the end of this press release reconcile GAAP to non-GAAP results.

## **Earnings**

Fourth quarter EBIT (earnings before interest and taxes) was a loss of \$31 million, primarily due to restructuring expenses and costs associated with the acquisition and expected spin. EBITDA\*\* (earnings before interest, taxes, noncontrolling interests, depreciation and amortization) was \$134 million, versus \$192 million a year ago. Adjusted EBITDA increased 77% to \$399 million compared with \$225 million last year, driven by the completion of the Federal-Mogul acquisition.

Q4 2018	Q4 2017
-0.7%	5.5%
3.1%	8.0%
3.7%	10.6%
9.3% 10.9%	9.4% 12.4%
	-0.7% 3.1% 3.7% 9.3%

### Cash

Cash generated by operations in the quarter was \$402 million, versus \$431 million last year.

During the quarter, the company returned \$20 million to shareholders through a dividend payment of 25-cents per share.

(\*\*Including noncontrolling interests)

### **Full-Year Results**

## Adjusted full year 2018 and 2017 results▲

(millions except per share amounts)		2018	3 YTD		2017 YTD								
	Net income attributable to Tenneco Inc.	Earnings Per Share	EBIT	EBITDA <sup>(1)(2)</sup>	Net income attributable to Tenneco Inc.	Earnings Per Share	EBIT	EBITDA <sup>(1)(2)</sup>					
Earnings Measures	\$ 55	\$ 0.93	\$ 306	\$ 651	\$ 198	\$ 3.73	\$ 408	\$ 634					
Adjustments <sup>(2)</sup>													
Restructuring and related expenses	46	0.76	65	62	45	0.85	50	47					
Cost reduction initiatives	13	0.24	18	18	14	0.27	22	22					
Acquisition and spin costs	74	1.26	96	96	-	-	-	-					
Costs to achieve synergies	53	0.90	62	62	-	-	-	-					
Purchase accounting adjustments	88	1.50	106	106	-	-	-	-					
Anti-dumping duty charge	12	0.21	16	16	-	-	-	-					
Environmental charge	3	0.06	4	4	-	-	-	-					
Warranty charge	4	0.06	5	5	-	-	-	-					
Litigation settlement accrual	8	0.13	10	10	-	-	-	-					
Loss on debt modification	8	0.14	10	10	1	0.02	1	1					
Pension charges / Stock vesting	2	0.04	3	3	9	0.17	13	13					
Goodwill impairment charge	3	0.05	3	3	11	0.20	11	11					
Antitrust settlement accrual	-	-	-	-	85	1.61	132	132					
Warranty settlement	-	-	-	-	5	0.09	7	7					
Gain on sale of unconsolidated JV	-	-	-	-	(4)	(0.08)	(5)	(5)					
Tax adjustments from US tax reform	-	-	-	-	15	0.28	-	-					
Net tax adjustments	-	-	-	-	(23)	(0.43)	-	-					
Adjusted Net income, EPS, EBIT, and EBITDA	\$ 369	\$ 6.28	\$ 704	\$ 1,046	\$ 356	\$ 6.71	\$ 639	\$ 862					

<sup>&</sup>lt;sup>(1)</sup> EBITDA including noncontrolling interests.

### **Revenue**

For the full year, total revenue was a record high \$11.8 billion, including Federal-Mogul revenues since October 1. Excluding the acquisition and the impact of currency exchange rates, Tenneco delivered full-year organic revenue growth of 6%, outpacing industry production\*by 7 percentage points, driven by 24% growth in commercial truck and off-highway and 5% light vehicle growth versus last year. Including Federal-Mogul results, value-add revenue was \$9.3 billion, up 31% compared to last year.

### **Earnings**

Full-year EBIT was \$306 million, versus EBIT of \$408 million a year ago. EBITDA\*\* was \$651 million, versus \$634 million a year ago. Adjusted EBITDA increased 21% to \$1,046 million.

	2018	2017
EBIT as a percent of revenue	2.6%	4.4%
EBITDA as a percent of revenue	5.5%	6.8%
EBITDA as a percent of value-add revenue	7.0%	8.9%
Adjusted EBITDA as a percent of revenue	8.9%	9.3%
Adjusted EBITDA as a percent of value-add revenue	11.3%	12.2%

<sup>(\*\*</sup>Including noncontrolling interests)

<sup>(2)</sup> Tables at the end of this press release reconcile GAAP to non-GAAP results.

### Cash

Cash generated by operations for the full year was \$439 million, compared with \$517 million last year.

In 2018, the company returned \$59 million to shareholders through quarterly dividend payments of 25-cents per share.

### **OUTLOOK**

### Full year 2019

2019 revenue is expected in the range of \$18.2 billion to \$18.4 billion. On a pro forma basis the company expects constant dollar revenue growth in the range of 4% to 5%, outpacing light vehicle industry production\*by 6 to 7 percentage points. Global light vehicle production is forecast to be down 2% in 2019. For the segments that will comprise the New Tenneco, we expect pro forma constant dollar revenue growth in the range of 6% to 7%, and for DRiV<sup>TM</sup> segments we anticipate pro forma constant dollar revenue growth of approximately 1%. We anticipate currency to have a negative 2% year-over-year impact on 2019 revenue.

### 2019 Financial Outlook Summary

Revenue	\$18.2 billion to \$18.4 billion
VA adjusted EBITDA** margin	~Flat
Interest expense	\$300 million to \$320 million
Full year effective tax rate	28% to 30%
Cash taxes	\$190 million to \$220 million
Capital expenditures	\$730 million to \$780 million
Depreciation and amortization	~\$635 million
Substrate revenue	~\$2.8 billion

### First quarter 2019

On a pro forma basis, the company expects constant dollar revenue to be about even with last year, outpacing a forecasted light vehicle production decline of 6% in the first quarter.

"In 2019, we expect continued revenue growth that outpaces global industry production, powered by diverse and sustainable growth drivers across our business," said Roger Wood, Tenneco co-CEO. "Our global teams are executing well against the integration plans and are on track to fully achieve our financial synergy targets for earnings and working capital."

\*Source: IHS Markit February 2019 global light vehicle production forecast and Tenneco estimates.

▲ Year-over-year revenue and earnings comparisons reflect revisions to prior period financial results for certain immaterial errors relating to capitalization of certain SG&A costs into inventory that did not constitute inventoriable costs, capitalization related to construction-in-process, estimation of warranty and rebate liabilities, and currency on certain non-income tax transactions. Further information will be provided in Tenneco's Form 10-K for the year ended December 31, 2018.

### Attachment 1

Statements of Income – 3 Months
Statements of Income – 12 Months
Balance Sheets
Statements of Cash Flows – 3 Months
Statements of Cash Flows – 12 Months

### **Attachment 2**

Reconciliation of GAAP Net Income to EBITDA including noncontrolling interests – 3 Months

Reconciliation of GAAP to Non-GAAP Earnings Measures – 3 Months

Reconciliation of GAAP Net Income to EBITDA including noncontrolling interests – 12 Months

Reconciliation of GAAP to Non-GAAP Earnings Measures – 12 Months

Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – 3 Months

Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – 12 Months

Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – 3 Months and 12 Months

Reconciliation of Non-GAAP Measures – Debt Net of Cash/Adjusted LTM and pro forma adjusted LTM EBITDA including noncontrolling interests

Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – Original Equipment and Aftermarket Revenue – 3 Months and 12 Months

Reconciliation of GAAP Revenue and Earnings to Non-GAAP Revenue and Earnings Measures – 3 Months Reconciliation of GAAP Revenue and Earnings to Non-GAAP Revenue and Earnings Measures – 12 Months Reconciliation of GAAP Revenue to Non-GAAP Revenue Measures – Original Equipment Commercial Truck, Off-Highway and other revenues – quarterly and annual.

Reconciliation of GAAP Revenue to pro forma Revenue and Earnings Measures – full year 2017 and 2018, quarterly 2018.

### CONFERENCE CALL

The company will host a conference call on Thursday, March 14, 2019 at 9:00 a.m. ET. The dial-in number is 833-366-1121 (domestic) or 412-902-6733 (international). The passcode is: Tenneco Inc. The call and accompanying slides will be available on the financial section of the Tenneco web site at www.investors.tenneco.com. A recording of the call will be available one hour following completion of the call on March 14, 2019 through March 21, 2019. To access this recording, dial 877-344-7529 (domestic) or 412-317-0088 (international) or (855) 669-9658 (Canada). The replay access code is 10129530. The purpose of the call is to discuss the company's operations for the last fiscal quarter and year ending 2018, as well as provide updated information regarding matters impacting the company's outlook. A copy of the press release is available on the financial and news sections of the Tenneco web site.

### **ANNUAL MEETING**

The Tenneco Board of Directors has scheduled the company's annual meeting of shareholders for Wednesday, May 15, 2019 at 1:00 p.m. ET. The meeting will be held at the Detroit Foundation Hotel, 250 W Larned Street, Detroit, Michigan. The record date for shareholders eligible to vote at the meeting is March 18, 2019.

### **About Tenneco**

Headquartered in Lake Forest, Illinois, Tenneco is one of the world's leading designers, manufacturers and marketers of Aftermarket, Ride Performance, Clean Air and Powertrain products and technology solutions for diversified markets, including light vehicle, commercial truck, off-highway, industrial and the aftermarket, with 2018 revenues of \$11.8 billion and approximately 81,000 employees worldwide. On October 1, 2018, Tenneco completed the acquisition of Federal-Mogul, a leading global supplier to original equipment manufacturers and the aftermarket. Additionally, the company expects to separate its businesses to form two new, independent companies, an Aftermarket and Ride Performance company as well as a new Powertrain Technology company, in the second half of 2019.

### About DRiV<sup>TM</sup> - the future Aftermarket and Ride Performance Company

Following the separation, DRiV will be one of the largest global multi-line, multi-brand aftermarket companies, and one of the largest global OE ride performance and braking companies. DRiV's principal product brands will feature Monroe®, Öhlins®, Walker®, Clevite®Elastomers, MOOG®, Fel-Pro®, Wagner®, Ferodo®, Champion® and others. DRiV would have 2018 pro-forma revenues of \$6.4 billion, with 54% of those revenues from aftermarket and 46% from original equipment customers.

About the new Tenneco - the future Powertrain Technology Company

Following the separation, the new Tenneco will be one of the world's largest pure-play powertrain companies serving OE markets worldwide with engineered solutions addressing fuel economy, power output, and criteria pollution requirements for gasoline, diesel and electrified powertrains. The new Tenneco would have 2018 pro-forma revenues of \$11.4 billion, serving light vehicle, commercial truck, off-highway and industrial markets.

Revenue estimates and other forecasted information in this release are based on OE manufacturers' programs that have been formally awarded to the company; programs where Tenneco is highly confident that it will be awarded business based on informal customer indications consistent with past practices; and Tenneco's status as supplier for the existing program and its relationship with the customer. This information is also based on anticipated vehicle production levels and pricing, including precious metals pricing and the impact of material cost changes. Unless otherwise indicated, our methodology does not attempt to forecast currency fluctuations, and accordingly, reflects constant currency. Certain elements of the restructuring and related expenses, legal settlements and other unusual charges we incur from time to time cannot be forecasted accurately. In this respect, we are not able to forecast EBIT or EBITDA (and the related margins) on a forward-looking basis without unreasonable efforts on account of these factors and the difficulty in predicting GAAP revenues (for purposes of a margin calculation) due to variability in production rates and volatility of precious metal pricing in the substrates that we pass through to our customers. For certain additional assumptions upon which these estimates are based, see the slides accompanying the March 14, 2019 webcast, which will be available on the financial section of the Tenneco website at www.investors.tenneco.com.

This press release contains forward-looking statements. The words "may," "will," "believe," "should," "could," "plan," "expect," "anticipate," "estimate," and similar expressions (and variations thereof), identify these forward-looking statements. These forward-looking statements are based on the current expectations of the company (including its subsidiaries). Because these statements involve risks and uncertainties, actual results may differ materially from the expectations expressed in the forward-looking statements. Important factors that could cause actual results to differ materially from the expectations reflected in the forward-looking statements include:

- general economic, business and market conditions;
- our ability to source and procure needed materials, components and other products and services in accordance with customer demand and at competitive prices;
- the cost and outcome of existing and any future claims, legal proceedings or investigations, including, but not limited to, any of the foregoing arising in connection with the ongoing global antitrust investigation, product performance, product safety or intellectual property rights;
- changes in consumer demand, prices and our ability to have our products included on top selling vehicles, including any shifts in consumer preferences away from historically higher margin products for our customers and us, to other lower margin vehicles, for which we may or may not have supply arrangements, and the cyclical nature of the global vehicle industry, including the performance of the global aftermarket sector and the impact of vehicle parts' longer product lives;
- changes in consumer demand for our OE or aftermarket products, or changes in automotive and commercial vehicle manufacturers' production rates and their actual and forecasted requirements for our products, due to difficult economic conditions and/or regulatory or legal changes affecting internal combustion engines and/or aftermarket products;
- our dependence on certain large customers, including the loss of any of our large original equipment manufacturer ("OE") customers (on whom we depend for a substantial portion of our revenues), or the loss of market shares by these customers if we are unable to achieve increased sales to other OE customers or any change in customer demand due to delays in the adoption or enforcement of worldwide emissions regulations;
- new technologies that reduce the demand for certain of our products or otherwise render them obsolete;
- our ability to introduce new products and technologies that satisfy customers' needs in a timely fashion;

- the overall highly competitive nature of the automotive and commercial vehicle parts industries, and any resultant inability to realize the sales represented by our awarded book of business (which is based on anticipated pricing and volumes over the life of the applicable program);
- changes in capital availability or costs, including increases in our cost of borrowing (i.e., interest rate increases), the amount of our debt, our ability to access capital markets at favorable rates, and the credit ratings of our debt;
- our ability to comply with the covenants contained in our debt instruments;
- our working capital requirements;
- our ability to successfully execute cash management and other cost reduction plans, and to realize the anticipated benefits from these plans;
- risks inherent in operating a multi-national company, including economic conditions, such as currency exchange and inflation rates, and political conditions in the countries where we operate or sell our products, adverse changes in trade agreements, tariffs, immigration policies, political stability, and tax and other laws, and potential disruptions of production and supply;
- increasing competition from lower cost, private-label products;
- *damage to the reputation of one or more of our leading brands;*
- the impact of improvements in automotive parts on aftermarket demand for some of our products;
- industrywide strikes, labor disruptions at our facilities or any labor or other economic disruptions at any of our significant customers or suppliers or any of our customers' other suppliers;
- developments relating to our intellectual property, including our ability to changes in technology;
- costs related to product warranties and other customer satisfaction actions;
- the failure or breach of our information technology systems, including the consequences of any misappropriation, exposure or corruption of sensitive information stored on such systems and the interruption to our business that such failure or breach may cause;
- the impact of consolidation among vehicle parts suppliers and customers on our ability to compete in the highly competitive automotive and commercial vehicle supplier industry;
- changes in distribution channels or competitive conditions in the markets and countries where we operate;
- the evolution towards autonomous vehicles and car and ride sharing;
- customer acceptance of new products;
- our ability to successfully integrate, and benefit from, any acquisitions that we complete;
- our ability to effectively manage our joint ventures and other third-party relationships;
- the potential impairment in the carrying value of our long-lived assets and goodwill or our deferred tax assets;
- the negative impact of fuel price volatility on transportation and logistics costs, raw material costs, discretionary purchases of vehicles or aftermarket products and demand for off-highway equipment;
- increases in the costs of raw materials or components, including our ability to successfully reduce the impact of any such cost increases through materials substitutions, cost reduction initiatives, customer recovery and other methods;
- changes by the Financial Accounting Standards Board or the Securities and Exchange Commission of authoritative generally accepted accounting principles or policies;
- changes in accounting estimates and assumptions, including changes based on additional information;
- any changes by the International Organization for Standardization (ISO) or other such committees in their certification protocols for processes and products, which may have the effect of delaying or hindering our ability to bring new products to market;
- the impact of the extensive, increasing and changing laws and regulations to which we are subject, including environmental laws and regulations, which may result in our incurrence of environmental liabilities in excess of the amount reserved or increased costs or loss of revenues relating to products subject to changing regulation;

- potential volatility in our effective tax rate;
- disasters, such as fires, earthquakes and flooding, and any resultant disruptions in the supply or production of goods or services to us or by us, in demand by our customers or in the operation of our system, disaster recovery capabilities or business continuity capabilities;
- acts of war and/or terrorism, as well as actions taken or to be taken by the United States and other governments as a result of further acts or threats of terrorism, and the impact of these acts on economic, financial and social conditions in the countries where we operate;
- pension obligations and other postretirement benefits;
- our hedging activities to address commodity price fluctuations; and
- the timing and occurrence (or non-occurrence) of other transactions, events and circumstances which may be beyond our control.

In addition, important factors related to the acquisition of Federal-Mogul LLC ("Federal-Mogul") and the planned separation of our company into a powertrain technology company and an aftermarket and ride performance company that could cause actual results to differ materially from the expectations reflected in the forward-looking statements, including:

- the risk that the benefits of the acquisition of Federal-Mogul, including synergies, may not be fully realized or may take longer to realize than expected;
- the risk that the acquisition of Federal-Mogul may not advance our business strategy;
- the risk that we may experience difficulty integrating or separating employees or operations;
- the risk that the transaction may have an adverse impact on existing arrangements with us, including those related to transition, manufacturing and supply services and tax matters, our ability to retain and hire key personnel or our ability to maintain relationships with customers, suppliers or other business partners;
- the risk that the company may not complete a separation of its powertrain technology business and its aftermarket and ride performance business (or achieve some or all of the anticipated benefits of such a separation);
- the risk that the combined company and each separate company following the spin-off will underperform relative to our expectations;
- the ongoing transaction costs and risk that we may incur greater costs following the spin-off; and
- the risk that the spin-off is determined to be a taxable transaction.

The company undertakes no obligation to update any forward-looking statement to reflect events or circumstances after the date of this press release. Additional information regarding these risk factors and uncertainties is, and will be, detailed from time to time in the company's SEC filings, including but not limited to its annual report on Form 10-K for the year ended December 31, 2018.

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# TENNECO INC. AND CONSOLIDATED SUBSIDIARIES STATEMENTS OF INCOME Unaudited THREE MONTHS ENDED DECEMBER 31,

(Millions except per share amounts)	01,
	2018

	2018	2017 *
Net sales and operating revenues:		
Clean Air - Value-add revenues	\$ 1,024	\$ 1,050
Clean Air - Substrate sales	631 469	577
Ride Performance Aftermarket	469 268	480 282
Powertrain	1,112	202
Motorparts	774	
Total net sales and operating revenues	\$ 4.278	\$ 2.389
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Costs and expenses:		
Cost of sales (exclusive of depreciation and amortization shown below)	3,698 (a) (d) (f)	2,019 (k)
Selling, general and administrative	344 (a) (b) (c) (d)	118 (k) (l)
Depreciation and amortization of other intangibles	165 (a)	60
Engineering, research and development	81	42
Goodwill impairment charge	3 (h)	11 (m)
Total costs and expenses	4,291	2,250
Other expense (income)		
Loss on sale of receivables	8	1
Loss on debt modification	10 (i)	-
Non-service postretirement benefit costs	8 (g)	5 (n)
Equity in (earnings) losses of nonconsolidated affiliates, net of tax	(18)	1
Other (income) expense	10 (a) (e)	
Total other expense	18	7
Earnings (Loss) before interest expense, income taxes,		
and noncontrolling interests:		
Clean Air	116 (a) (d)	122 (k) (l)
Ride Performance	(14) (a) (d) (g) (h)	8 (k) (l) (m)
Aftermarket	15 (a) (d)	30 (k) (l) (m)
Powertrain	33 (a) (f)	-
Motorparts	(79) (d) (e) (f)	-
Other	(102) (b) (c) (d) (i)	(28) (I) (n)
Total earnings (loss) before interest expense, income taxes,		
and noncontrolling interests	(31)	132
Interest expense (net of interest capitalized)	71	19_
Earnings (Loss) before income taxes and noncontrolling interests	(102)	113
Income tax expense (benefit)	(10) (j)	32 (o) (p)
Net income (loss)	(92)	81
Less: Net income attributable to noncontrolling interests	17	19
Net income (loss) attributable to Tenneco Inc.	\$ (109)	\$ 62
Weighted average common shares outstanding:	00.7	54.4
Basic	80.7	51.4
Diluted	80.7	51.6
Earnings (Loss) per share of common stock:		
Basic	\$ (1.35)	\$ 1.19
Diluted	\$ (1.35)	\$ 1.19

<sup>\*</sup> Financial results for 2017 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

- (a) Includes restructuring and related charges of \$20 million pre-tax, \$15 million after tax and noncontrolling interests or \$0.18 per diluted share. Of the amount, \$15 million is recorded in cost of sales, \$1 million is recorded in selling, general and administrative expenses, \$3 million is recorded in depreciation and amortization and \$1 million is recorded in other income (expense). \$(2) million is recorded in Clean Air, \$22 million is recorded in Ride Performance, \$2 million is recorded in Aftermarket and \$(2) million is recorded in Powertrain.
- (b) Includes costs related to cost reduction initiatives of \$8 million pre-tax, \$6 million after tax or \$0.08 per diluted share.
- (c) Includes acquisition and spin costs of \$53 million pre-tax, \$41 million after tax or \$0.50 per diluted share.
- (d) Includes costs to achieve synergies of \$49 million pre-tax, \$44 million after tax or \$0.54 per diluted share. Of the amount, \$10 million is recorded in cost of sales and \$39 million is recorded in selling, general and administrative expenses. \$(3) million is recorded in Clean Air, \$5 million is recorded in Ride Performance, \$9 million is recorded in Aftermarket, \$31 million is recorded in Motorparts and \$7 million is recorded in Other.
- (e) Includes anti-dumping duty charge of \$16 million pre-tax, \$12 million after tax or \$0.15 per diluted share.
- (f) Includes purchase accounting adjustments of \$106 million pre-tax, \$88 million after tax or \$1.09 per diluted share, of which \$44 million is recorded in Powertrain and \$62 million is recorded in Motorparts.
- (g) Includes pension derisking of \$3 million pre-tax, \$2 million after tax or \$0.03 per diluted share.
- (h) Represents goodwill impairment charges of \$3 million pre-tax, \$3 million after tax or \$0.04 per diluted share.
- (i) Includes loss on debt modification of \$10 million pre-tax, \$8 million after tax or \$0.10 per diluted share.
- (j) Includes net tax benefit of \$5 million or \$0.06 per diluted share for discrete tax adjustments recognized in the period.
- (k) Includes restructuring and related charges of \$11 million pre-tax, \$7 million after tax and noncontrolling interests or \$0.13 per diluted share. Of the amount, \$10 million is recorded in cost of sales and \$1 million is recorded in selling, general and administrative expenses. \$2 million is recorded in Clean Air, \$7 million is recorded in Ride Performance and \$2 million is recorded in Aftermarket.
- (I) Includes costs related to cost reduction initiatives of \$9 million pre-tax, \$5 million after tax or \$0.11 per diluted share. Of the amount, \$2 million is recorded in Clean Air, \$3 million is recorded in Ride Performance, \$3 million is recorded in Aftermarket and \$1 million is recorded in Other.
- (m) Represents goodwill impairment charges of \$11 million pre-tax, \$11 million after tax or \$0.21 per diluted share. \$7 million is recorded in Ride performance and \$4 million is recorded in Aftermarket.
- (n) Includes pension charges of \$2 million pre-tax, \$2 million after tax or \$0.03 per diluted share.
- (o) Includes net tax adjustments of \$15 million or \$0.29 per diluted share for tax reform charges.
- (p) Includes net tax benefits of \$11 million or \$0.21 per diluted share for tax adjustments to prior year estimates.

#### TENNECO INC. AND CONSOLIDATED SUBSIDIARIES STATEMENTS OF INCOME

### $\frac{\text{Unaudited}}{\text{TWELVE MONTHS ENDED DECEMBER 31,}}$ (Millions except per share amounts)

Net sales and operating revenues: Clean Air - Value-add revenues Clean Air - Substrate sales Ride Performance Aftermarket Powertrain Motorparts Total net sales and operating revenues	\$ 4,207 2,500 1,949 1,221 1,112 774 \$11,763	2017 * \$ 4,029 2,187 1,807 1,251 - \$ 9,274
Costs and expenses: Cost of sales (exclusive of depreciation and amortization shown below) Selling, general and administrative Depreciation and amortization of other intangibles Engineering, research and development Goodwill impairment charge Total costs and expenses	10,071 (a) (d) (f) (i) 794 (a) (b) (c) (d) (e) (g) 345 (a) 204 (a) (d) 3 (f)	7,812 (m) (p) 638 (m) (n) (o) (s) 226 (m) 158 
Other expense (income) Loss on sale of receivables Loss on debt modification Non-service postretirement benefit costs Equity in (earnings) losses of nonconsolidated affiliates, net of tax Other (income) expense Total other expense  Earnings before interest expense, income taxes,	16 10 (k) 20 (j) (18) 12 (a) (d) (h)	5 1 (t) 16 (q) (s) 1 (2) 21
and noncontrolling interests: Clean Air Ride Performance Aftermarket Powertrain Motorparts Other Total earnings before interest expense, income taxes, and noncontrolling interests	443 (a) (d) (7) (a) (b) (d) (f) (g) (f) (f) (1) (1) (15) (a) (d) (f) (a) (f) (f) (g) (g) (f) (f) (g) (g) (g) (g) (g) (g) (g) (g) (g) (g	420 (m) (n) 59 (m) (n) (p) (r) 174 (m) (n) (r) - - (245) (m) (n) (o) (q) (s) (t)
Interest expense (net of interest capitalized) Earnings before income taxes and noncontrolling interests Income tax expense	132 174 63	72 336 71_(u)(v)
Net income Less: Net income attributable to noncontrolling interests Net income attributable to Tenneco Inc.	111 56 \$ 55	265 67 \$ 198
Weighted average common shares outstanding: Basic Diluted	58.6 58.8	52.8 53.0
Earnings per share of common stock: Basic Diluted	\$ 0.93 \$ 0.93	\$ 3.75 \$ 3.73

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018

(a) Includes restructuring and related charges of \$65 million pre-tax, \$46 million after tax and noncontrolling interests or \$0.76 per diluted share. Of the amount, \$59 million is recorded in cost of sales, \$1 million is recorded in selling, general and administrative expenses, \$1 million is recorded in engineering, research and development, \$3 million is recorded in depreciation and amortization and \$1 million is recorded in Clean Air, \$49 million is recorded in Ride Performance, \$7 million is recorded in Aftermark and \$(2) million is recorded in Powertrain.

(b) Includes costs related to cost reduction initiatives of \$18 million pre-tax, \$13 million after tax or \$0.24 per diluted share. Of the amount, \$10 million is recorded in Ride Performance and \$8 million is recorded in Other.

- (c) Includes acquisition and spin costs of \$96 million pre-tax, \$74 million after tax or \$1.26 per diluted share.
- (d) Includes costs to achieve synergies of \$62 million pre-tax, \$53 million after tax or \$0.90 per diluted share. Of the amount, \$10 million is recorded in cost of sales, \$47 million is recorded in selling, general and administrative expenses, \$4 million is recorded in engineering, resea and development and \$1 million in other income (expense). \$3 million is recorded in Clana Air, \$6 million is recorded in Ride Performance, \$10 million is recorded in Altermarket, \$31 million is recorded in Motorparts and \$12 million in Other.
- (e) Includes environmental charge of \$4 million pre-tax, \$3 million after tax or \$0.06 per diluted share related to an acquired site whereby an indemnification reverted back to the Company resulting from a 2009 bankruptcy filing of Mark IV Industries.
- (f) Includes warranty charge of \$5 million pre-tax, \$4 million after tax or \$0.06 per diluted share.
- (g) Includes litigation settlement accrual of \$10 million pre-tax, \$8 million after tax or \$0.13 per diluted share. Of the amount, \$9 million is ecorded in Ride Performance and \$1 million is recorded in Other
- (h) Includes anti-dumping duty charges of \$16 million pre-tax, \$12 million after tax or \$0.21 per diluted share.
- (i) Includes purchase accounting adjustments of \$106 million pre-tax, \$88 million after tax or \$1.50 per diluted share, of which \$44 million is recorded in Powertrain and \$62 million is recorded in Motorparts.
- (j) Includes pension derisking of \$3 million pre-tax, \$2 million after tax or \$0.04 per diluted share
- (k) Includes loss on debt modification of \$10 million pre-tax, \$8 million after tax or \$0.14 per diluted share.
- (I) Represents goodwill impairment charges of \$3 million pre-tax, \$3 million after tax or \$0.05 per diluted share.

(m) includes restructuring and related charges of \$50 million pre-tax, \$45 million after tax and noncontrolling interests or \$0.85 per diluted share. Of the amount, \$41 million is recorded in cost of sales, \$6 million is recorded in selling, general and administrative expenses and \$3 million is recorded in depreciation and amortization. \$25 million is recorded in the Clean Air, \$17 million is recorded in the Ride Performance, \$7 million is recorded in Altermarket and \$1 million is recorded in Other.

- (n) Includes costs related to cost reduction initiatives of \$22 million pre-tax, \$14 million after tax or \$0.27 per diluted share. Of the amount, \$4 million is recorded in Clean Air, \$12 million is recorded in Ride Performance, \$3 million is recorded in Altermarket and \$3 million is recorded in Other.
- (o) Includes antitrust settlement accrual of \$132 million pre-tax, \$85 million after tax or \$1.61 per diluted share.
- (p) Includes warranty settlement of \$7 million pre-tax, \$5 million after tax or \$0.09 per diluted share.
- (q) Includes gain on sale of an unconsolidated JV of \$5 million pre-tax, \$4 million after tax or \$0.08 per diluted share.
- (r) Represents goodwill impairment charges of \$11 million pre-tax, \$11 million after tax or \$0.20 per diluted share. \$7 million is recorded in Ride performance and \$4 million is recorded in Aftermarket.
- . (s) Includes pension and accelerated restricted stock vesting charges of \$13 million pre-tax, \$9 million after tax or \$0.17 per diluted share. Of the amount, \$5 million is recorded in selling, general and administrative expense and \$8 million is recorded in other income (expense).
- (t) Includes loss on debt modification of \$1 million pre-tax, \$1 million after tax or \$0.02 per diluted share.
- (u) Includes net tax adjustments of \$15 million or \$0.28 per diluted share for tax reform charges.
  (v) Includes net tax benefits of \$23 million or \$0.43 per diluted share for tax adjustments to prior year estimates.

# TENNECO INC. AND CONSOLIDATED SUBSIDIARIES BALANCE SHEETS <u>Unaudited</u> (Millions)

		December 31	, 2018		December 31	, 2017	*
Asse	ets						
	Cash and cash equivalents	\$	697		\$	315	
	Restricted cash		5			3	
	Receivables, net		2,572	(a)		1,321	(a)
	Inventories		2,245			820	
	Other current assets		590			288	
	Other noncurrent assets		3,622			358	
	Plant, property, and equipment, net		3,501			1,691	
	Total assets	\$	13,232		\$	4,796	į
Liabil	ities and Shareholders' Equity						
	Short-term debt	\$	153		\$	103	
	Accounts payable		2,759			1,582 141	
	Accrued compensation and employee benefits  Accrued income taxes		343 64			27	
	Accrued expenses and other current liabilities		1,001			424	
	·			(b)			(b)
	Long-term debt		5,340	(b)		1,358	(b)
	Deferred income taxes		88			11	
	Pension and postretirement benefits		1,167			268	
	Deferred credits and other liabilities		263			158	
	Redeemable noncontrolling interests		138			42	
	Tenneco Inc. shareholders' equity		1,726			636	
	Noncontrolling interests	_	190			46	
	Total liabilities, redeemable noncontrolling interests and equity	\$	13,232		\$	4,796	
(a) Ad	ccounts receivable net of:	December 31,	2018		December 31,	2017	
	Accounts receivable factoring programs	\$	1,011		\$	406	
(h) 1 -		December 31,	2018		December 31,	2017	
(b) LC	ong-term debt composed of: Borrowings against revolving credit facilities	\$	-		\$	244	
	Term Loan A (due 2022) Term Loan A (due 2023)		- 1,691			388	
	Term Loan B (due 2025)		1,629			-	
	5.375% senior notes (due 2024)		222			222	
	5.000% senior notes (due 2026)		493			492	
	4.875% euro fixed rate notes (due 2022)		496			-	
	4.875% euro floating rate notes (due 2024)		349			-	
	5.000% euro fixed rate notes (due 2024)		427			-	
	Other long-term debt		106			15	
			5,413			1,361	
	Less: maturities classified as current	\$	73 5,340		\$	3 1,358	

<sup>\*</sup> Financial results for 2017 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

# TENNECO INC. AND CONSOLIDATED SUBSIDIARIES STATEMENT OF CASH FLOWS <u>Unaudited</u> (Millions)

	C	Quarter Ended	Decemb	er 31.
		2018		2017 *
Operation Activities				
Operating Activities Net income (loss)	\$	(92)	\$	81
Adjustments to reconcile net income (loss) to cash provided by operating activities:	Ψ	(32)	Ψ	01
Goodwill impairment charge		3		11
Depreciation and amortization of other intangibles		165		60
Deferred income taxes		(44)		(5)
Stock-based compensation Restructuring charges and asset impairments, net of cash paid		2 41		2 (12)
Change in pension and postretirement benefit plans		(11)		(5)
Equity in earnings of nonconsolidated affiliates		(18)		1
Cash dividends received from nonconsolidated affiliates		` 2 <sup>'</sup>		-
Loss on sale of assets		8		3
Changes in components of working capital:		70		400
Receivables Inventories		78 140		130 (a) 20
Payables and accrued expenses		137		20 56
Accrued interest and income taxes		(14)		25
Other assets and liabilities		5		64
Net cash provided by operating activities		402	-	431 (b)
Investing Activities				
Federal Mogul acquisition, net of cash acquired		(2,194)		-
Proceeds from sale of assets		(252)		2 (119)
Cash payments for plant, property, and equipment  Proceeds from deferred purchase price of factored receivables		(252) 72		(119) 35 (a)
Other		6		(5)
Net cash used by investing activities		(2,365)	-	(87) (b)
Financian Activities				
Financing Activities Proceeds from term loans and notes		3,414		12
Repayments of term loans and notes		(418)		(15)
Borrowings on revolving lines of credit		1,098		1,314
Payments on revolving lines of credit		(1,331)		(1,531)
Issuance (repurchase) of common shares		1		1
Cash dividends		(20)		(13)
Debt issuance cost of long-term debt		(93)		-
Purchase of common stock under the share repurchase program		-		(38)
Net increase (decrease) in bank overdrafts Other		(180)		5 (20)
Distributions to noncontrolling interest partners		(7)		(19)
Net cash provided (used) by financing activities		2,464		(304)
		(=)		
Effect of foreign exchange rate changes on cash, cash equivalents and restricted cash		(2) 499		<u>(1)</u> 39
Increase in cash, cash equivalents and restricted cash		499		39
Cash, cash equivalents and restricted cash, October 1		203		279 (b)
Cash, cash equivalents and restricted cash, December 31	\$	702	\$	318 (b)
Supplemental Cash Flow Information				
Cash paid during the year for interest	\$	78	\$	17
Cash paid during the year for income taxes, net of refunds		34		21
Non-cash Investing and Financing Activities				
Period end balance of trade payables for plant, property, and equipment	\$	83	\$	6
Deferred purchase price of receivables factored in period		49		(80)
Stock issued for acquisition of Federal-Mogul		(1,236)		-
Stock transferred for acquisition of Federal-Mogul		1,236		-

<sup>\*</sup> Financial results for 2017 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>(</sup>a) Retrospectively adjusted to reflect the effects of applying ASU 2016-15 on Statement of Cash Flows - Classification of certain cash receipts and cash payments (Topic 230) adopted in Q1 2018.

<sup>(</sup>b) Retrospectively adjusted to reflect the effects of applying the ASU 2016-18 on Statement of Cash Flows - Restricted Cash adopted in Q1

# TENNECO INC. AND CONSOLIDATED SUBSIDIARIES STATEMENT OF CASH FLOWS <u>Unaudited</u> (Millions)

	Year Ended December 31,						
	2	2018 *		017 *			
Operating Activities Net income	\$	111	\$	265			
Adjustments to reconcile net income to cash provided by operating activities:	φ	111	Φ	200			
Goodwill impairment charge		3		11			
Depreciation and amortization of other intangibles		345		226			
Deferred income taxes		(65)		(8)			
Stock-based compensation		`14 <sup>′</sup>		14			
Restructuring charges and asset impairments, net of cash paid		49		8			
Change in pension and postretirement benefit plans		(8)		(15)			
Equity in earnings of nonconsolidated affiliates		(18)		1			
Cash dividends received from nonconsolidated affiliates		2		-			
Loss on sale of assets		16		5			
Changes in components of working capital:				<i>(</i> )			
Receivables		(190)		(81) (a)			
Inventories		27		(94)			
Payables and accrued expenses		291		136			
Accrued interest and income taxes		(19)		1			
Other assets and liabilities		(119) 439	-	48 517 (b)			
Net cash provided by operating activities		439		317 (b)			
Investing Activities							
Federal-Mogul acquisition, net of cash acquired		(2,194)		-			
Proceeds from sale of assets		9		8			
Proceeds from sale of equity interest		-		9			
Cash payments for plant, property, and equipment		(507)		(419)			
Proceeds from deferred purchase price of factored receivables		174		112 (a)			
Other		4		(10)			
Net cash used by investing activities		(2,514)		(300) (b)			
Financing Activities							
Proceeds from term loans and notes		3,426		160			
Repayments of term loans and notes		(453)		(36)			
Borrowings on revolving lines of credit		5,149		6,664			
Payments on revolving lines of credit		(5,405)		(6,737)			
Issuance (repurchase) of common shares		(1)		(1)			
Cash dividends		(59)		(53)			
Debt issuance cost of long-term debt		(95)		(8)			
Purchase of common stock under the share repurchase program		-		(169)			
Net increase (decrease) in bank overdrafts		(5)		(7)			
Other		(30)		- (0.1)			
Distributions to noncontrolling interest partners		(51)		(64)			
Net cash provided (used) by financing activities		2,476		(251)			
Effect of foreign exchange rate changes on cash, cash equivalents and restricted cash		(17)		3			
Increase (Decrease) in cash, cash equivalents and restricted cash		384		(31)			
Cash, cash equivalents and restricted cash, January 1	•	318	Ф.	349 (b)			
Cash, cash equivalents and restricted cash, December 31	\$	702	\$	318 (b)			
Supplemental Cash Flow Information	_						
Cash paid during the year for interest	\$	143	\$	78			
Cash paid during the year for income taxes, net of refunds		113		95			
Non-cash Investing and Financing Activities							
Period end balance of trade payables for plant, property, and equipment	\$	135	\$	59			
Deferred purchase price of receivables factored in period	*	154	•	114			
Stock issued for acquisition of Federal-Mogul		(1,236)		-			
Stock transferred for acquisition of Federal-Mogul		1,236		-			

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>(</sup>a) Retrospectively adjusted to reflect the effects of applying ASU 2016-15 on Statement of Cash Flows - Classification of certain cash receipts and cash payments (Topic 230) adopted in Q1 2018.

<sup>(</sup>b) Retrospectively adjusted to reflect the effects of applying the ASU 2016-18 on Statement of Cash Flows - Restricted Cash adopted in Q1 2018.

# TENNECO INC. RECONCILIATION OF GAAP $^{(1)}$ NET INCOME TO EBITDA INCLUDING NONCONTROLLING INTERESTS $^{(2)}$ Unaudited (Millions)

	Q4 2018														
		Global Segments													
			Ri	ide											
	Clear	Air	Perfor	mance	Afte	rmarket	Pow	ertrain	Moto	rparts		Total	 Other	T	otal
Net loss attributable to Tenneco Inc.														\$	(109)
Net income attributable to noncontrolling interests															17
Net loss															(92)
Income tax benefit															(10)
Interest expense (net of interest capitalized)															71
EBIT, Earnings (Loss) before interest expense,					_					(=0)	_		(400)		(0.1)
income taxes and noncontrolling interests	\$	116	\$	(14)	\$	15	\$	33	\$	(79)	\$	71	\$ (102)	\$	(31)
Depreciation and amortization of other intangibles		40		22		4		59		40	\$	165	 		165
Total EBITDA including noncontrolling interests (2)	\$	156	\$	8	\$	19	\$	92	\$	(39)	\$	236	\$ (102)	\$	134

				Global S	egment	ts				
				Ride						
	Cle	an Air	Perfo	rmance	After	market	 Total	 Other	T	otal
Net income attributable to Tenneco Inc.									\$	62
Net income attributable to noncontrolling interests										19
Net income										81
Income tax expense										32
Interest expense (net of interest capitalized)										19
EDIT Familian before interest among income to										
EBIT, Earnings before interest expense, income taxes and noncontrolling interests	\$	122	\$	8	\$	30	\$ 160	\$ (28)		132
Depreciation and amortization of other intangibles		37		18		5	\$ 60			60
Total EBITDA including noncontrolling interests (2)	\$	159	\$	26	\$	35	\$ 220	\$ (28)	\$	192

<sup>\*</sup> Financial results for 2017 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon GAAP. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors using a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

# TENNECO INC. RECONCILIATION OF GAAP<sup>(1)</sup> TO NON-GAAP EARNINGS MEASURES<sup>(2)</sup> Unaudited (Millions except per share amounts)

				Q4 :	2018							Q4 2	2017 *			
	(lo attribu	ncome oss) itable to eco Inc.	Pei	r Share	E	≣BIT	EBI	TDA <sup>(3)</sup>	attribu	ncome itable to eco Inc.	Per	Share	E	BIT	EBI	TDA <sup>(3)</sup>
Earnings (Loss) Measures	\$	(109)	\$	(1.35)	\$	(31)	\$	134	\$	62	\$	1.19	\$	132	\$	192
Adjustments:																
Restructuring and related expenses		15		0.18		20		17		7		0.13		11		11
Cost reduction initiatives (4)		6		0.08		8		8		5		0.11		9		9
Acquisition and spin costs (5)		41		0.50		53		53		-		-		-		-
Costs to achieve synergies (6)		44		0.54		49		49		-		-		-		-
Purchase accounting adjustments (7)		88		1.09		106		106		-		-		-		-
Anti-dumping duty charge (8)		12		0.15		16		16		-		-		-		-
Loss on debt modification (9)		8		0.10		10		10		-		-		-		-
Pension charges (10)		2		0.03		3		3		2		0.03		2		2
Goodwill impairment charge (11)		3		0.04		3		3		11		0.21		11		11
Tax adjustments from US tax reform		-		-		-		-		15		0.29		-		-
Net tax adjustments		(5)		(0.06)		-		-		(11)		(0.21)		-		-
Adjusted Net income, EPS, EBIT, and EBITDA	\$	105	\$	1.30	\$	237	\$	399	\$	91	\$	1.75	\$	165	\$	225

						Global S	egment	S					
			F	Ride									
	Cle	an Air	Perfo	rmance	After	market	Pow	ertrain	Moto	orparts	 Total	 Other	 otal
EBITDA	\$	156	\$	8	\$	19	\$	92	\$	(39)	\$ 236	\$ (102)	\$ 134
Restructuring and related expenses		(2)		19		2		(2)		-	17	-	17
Cost reduction initiatives (4)		-		-		-		-		-	-	8	8
Acquisition and spin costs (5)		-		-		-		-		-	-	53	53
Costs to achieve synergies (6)		(3)		5		9		-		31	42	7	49
Purchase accounting adjustments (7)		-		-		-		44		62	106	-	106
Anti-dumping duty charge (8)		-		-		-		-		16	16	-	16
Loss on debt modification (9)		-		-		-		-		-	-	10	10
Pension charges (10)		-		3		-		-		-	3	-	3
Goodwill impairment charge (11)		-		3		-		-		-	 3	-	3
Adjusted EBITDA	\$	151	\$	38	\$	30	\$	134	\$	70	\$ 423	\$ (24)	\$ 399

					Q4 2	.017					
			Global S	egment	s						
		R	Ride								
Cle	an Air	Perfo	rmance	After	market	Т	otal	0	ther	7	otal
\$	159	\$	26	\$	35	\$	220	\$	(28)	\$	192
	2		7		2		11		-		11
	2		3		3		8		1		9
	-		-		-		-		2		2
	-		7		4		11		-		11
\$	163	\$	43	\$	44	\$	250	\$	(25)	\$	225
	Cle	2 2 -	Clean Air   S   159   \$   2   2   -   -	Clean Air Performance \$ 159 \$ 26 2 7 2 2 3 - 7 7	Clean Air         Ride         After           \$ 159         \$ 26         \$           2         7         3           -         -         7	Global Segments           Ride         Aftermarket           \$ 159         \$ 26         \$ 35           2         7         2           2         3         3           -         -         -           -         7         4	Clean Air         Ride         Aftermarket         1           \$ 159         \$ 26         \$ 35         \$           2         7         2           2         3         3           -         -         -           7         4	Global Segments           Ride         Ride         4 ftermarket         Total           \$ 159         \$ 26         \$ 35         \$ 220           2         7         2         11           2         3         3         8           -         -         -         -           -         7         4         11	Global Segments           Ride         Aftermarket         Total         O           \$ 159         \$ 26         \$ 35         \$ 220         \$           2         7         2         11         2           2         3         3         8           -         -         -         -           -         7         4         11	Global Segments           Ride         Aftermarket         Total         Other           \$ 159         \$ 26         35         \$ 220         \$ (28)           2         7         2         11         -           2         3         3         8         1           -         -         -         2           -         7         4         11         -	Global Segments           Ride         Ride         Total         Other         T           \$ 159         \$ 26         \$ 35         \$ 220         \$ (28)         \$           2         7         2         11         -         -           2         3         3         8         1         -           -         -         -         2         2         -         2         -         2         -         -         2         -         -         -         2         -

<sup>\*</sup> Financial results for 2017 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents the above reconciliation of GAAP to non-GAAP earnings measures primarily to reflect the results in a manner that allows a better understanding of the results of operational activities separate from the financial impact of decisions made for the long-term benefit of the company and other items impacting comparability between the periods. Adjustments similar to the ones reflected above have been recorded in earlier periods. Design of adjustments can reasonably be expected to be recorded in future periods. Using only the non-GAAP earnings measures to analyze earnings would have material limitations because its calculation is based on the subjective determinations of management regarding the nature and classification of events and circumstances that investors may find material. Management compensates for these limitations by utilizing both GAAP and non-GAAP earnings measures reflected above to understand and analyze the results of the business. The company believes investors find the non-GAAP information helpful in understanding the ongoing performance of operations separate from items that may have a disproportionate positive or negative impact on the company's financial results in any particular period.

<sup>(9)</sup> EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon GAAP. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests performance. In addition, Tenneco believes its investors utilize and analyze the company's EBITDA including noncontrolling interests for similar purposes. Tenneco also believes EBITDA including noncontrolling interests investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

 $<sup>^{(4)}</sup>$  Costs related to cost reduction initiatives and related incentive and retention bonus programs.

 $<sup>^{\</sup>left(5\right)}$  Costs related to Federal-Mogul acquisition and costs related to expected spin.

<sup>&</sup>lt;sup>(6)</sup> Costs to achieve synergies related to Federal-Mogul acquisition.

<sup>(7)</sup> Purchase accounting adjustments related to Federal-Mogul acquisition.

<sup>(8)</sup> Charge due to retroactive application of anti-dumping duty on a supplier's products.

 $<sup>^{\</sup>left(9\right)}$  Loss on debt modification related to Federal-Mogul acquisition.

<sup>(10)</sup> Charges related to Pension derisking.

<sup>(11)</sup> Non-cash asset impairment charge related to goodwill.

# TENNECO INC. RECONCILIATION OF GAAP<sup>(1)</sup> NET INCOME TO EBITDA INCLUDING NONCONTROLLING INTERESTS <sup>(2)</sup> Unaudited (Millions)

									2018 *						
						Global S	egmer	its							
	01-	4:-		ide			D					T-4-1	Date	-	
Net income attributable to Tenneco Inc.	Cle	an Air	Репо	rmance	Arte	rmarket	POV	vertrain	IVIO	torparts		Total	 Other	\$	otal 55
														•	
Net income attributable to noncontrolling interests															56
Net income															111
Income tax expense															63
Interest expense (net of interest capitalized)															132
EBIT, Earnings before interest expense, income taxes															
and noncontrolling interests	\$	443	\$	(7)	\$	150	\$	33	\$	(79)	\$	540	\$ (234)	\$	306
Depreciation and amortization of other intangibles		154		73		19		59		40		345	 		345
Total EBITDA including noncontrolling interests (2)	\$	597	\$	66	\$	169	\$	92	\$	(39)	\$	885	\$ (234)	\$	651
							2017 *								
				Global S	egmen	nts									
	Cla	an Air		ide	Afte	rmarket	-	otal	,	Other		Total			
Net income attributable to Tenneco Inc.	CIE	an All	Pello	rmance	AILE	IIIIaikei		Otal	_	Julei	\$	198			
Net income attributable to noncontrolling interests											Ψ.	67			
=															
Net income												265			
Income tax expense												71			
Interest expense (net of interest capitalized)												72			
EBIT, Earnings before interest expense, income taxes and noncontrolling interests	\$	420	\$	59	\$	174	\$	653	\$	(245)		408			

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

(245) \$

19 \$

562 \$ 124 \$ 193 \$ 879 \$

Depreciation and amortization of other intangibles

Total EBITDA including noncontrolling interests (2)

<sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>[2]</sup> EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon GAAP. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors utilize and analyze the company's EBITDA including noncontrolling interests or similar purposes. Tenneco also believes EBITDA including noncontrolling interests are on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

# TENNECO INC. RECONCILIATION OF GAAP<sup>(1)</sup> TO NON-GAAP EARNINGS MEASURES<sup>(2)</sup> Unaudited (Millions except per share amounts)

	YTD 2018 *										YTD:	2017 *			
	Net inco attributa to Tenne Inc.	ble	Per Share	EBI	IT	EB	ITDA <sup>(3)</sup>	attrib to Te	ncome utable nneco nc.	Per	Share		BIT	EBI	TDA <sup>(3)</sup>
Earnings Measures	\$	55	\$ 0.93	\$	306	\$	651	\$	198	\$	3.73	\$	408	\$	634
Adjustments:															
Restructuring and related expenses		46	0.76		65		62		45		0.85		50		47
Cost reduction initiatives (4)		13	0.24		18		18		14		0.27		22		22
Acquisition and spin costs (5)		74	1.26		96		96		-		-		-		-
Costs to achieve synergies (6)		53	0.90		62		62		-		-		-		-
Purchase accounting adjustments (7)		88	1.50		106		106		-		-		-		-
Anti-dumping duty charge (8)		12	0.21		16		16		-		-		-		-
Environmental charge (9)		3	0.06		4		4		-		-		-		-
Warranty charge (10)		4	0.06		5		5		-		-		-		-
Litigation settlement accrual		8	0.13		10		10		-		-		_		-
Loss on debt modification (11)		8	0.14		10		10		1		0.02		1		1
Pension charges / Stock vesting (12)		2	0.04		3		3		9		0.17		13		13
Goodwill impairment charge (13)		3	0.05		3		3		11		0.20		11		11
Antitrust settlement accrual (14)		-	-		-		-		85		1.61		132		132
Warranty settlement (15)			_		_		_		5		0.09		7		7
Gain on sale of unconsolidated JV		_	-		_		-		(4)		(0.08)		(5)		(5)
Tax adjustments from US tax reform		-	-		-		-		15		0.28		-		-
Net tax adjustments		-	-		-		-		(23)		(0.43)		-		-
Adjusted Net income, EPS, EBIT, and EBITDA	\$ 3	369	\$ 6.28	\$	704	\$	1,046	\$	356	\$	6.71	\$	639	\$	862

	YTD 2018 *													
						Global S	egmen	ts						
			R	Ride										
	Cle	an Air	Perfo	rmance	After	rmarket	Pow	ertrain	Mot	orparts		Total	Other	Total
EBITDA	\$	597	\$	66	\$	169	\$	92	\$	(39)	\$	885	\$ (234)	\$ 651
Restructuring and related expenses		11		46		7		(2)		-		62	-	62
Cost reduction initiatives (4)		-		10		-		-		-		10	8	18
Acquisition and spin costs (5)		-		-		-		-		-		-	96	96
Costs to achieve synergies (6)		3		6		10		-		31		50	12	62
Purchase accounting adjustments (7)		-		-		-		44		62		106	-	106
Anti-dumping duty charge (8)		-		-		-		-		16		16	-	16
Environmental charge (9)		-		-		-		-		-		-	4	4
Warranty charge (10)		-		5		-		-		-		5	-	5
Litigation settlement accrual		-		9		-		-		-		9	1	10
Loss on debt modification (11)		-		-		-		-		-		-	10	10
Pension charges / Stock vesting (12)		-		3		-		-		-		3	-	3
Goodwill impairment charge (13)		-		3		-				-		3	 	 3
Adjusted EBITDA	\$	611	\$	148	\$	186	\$	134	\$	70	\$	1,149	\$ (103)	\$ 1,046

						110	2011			
			Global S							
			F	Ride						
	Cle	ean Air	Perfo	rmance	Afte	rmarket	1	otal	Other	Total
EBITDA	\$	562	\$	124	\$	193	\$	879	\$ (245)	\$ 634
Restructuring and related expenses		23		16		7		46	1	47
Cost reduction initiatives (4)		4		12		3		19	3	22
Loss on debt modification (11)		-		-		-		-	1	1
Pension charges / Stock vesting (12)		-		-		-		-	13	13
Goodwill impairment charge (13)				7		4		11	-	11
Antitrust settlement accrual (14)		-		-		-		-	132	132
Warranty settlement (15)		-		7		-		7	-	7
Gain on sale of unconsolidated JV		-		-		-		-	 (5)	(5)
Adjusted EBITDA	\$	589	\$	166	\$	207	\$	962	\$ (100)	\$ 862

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

VTD 2017 \*

<sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>&</sup>lt;sup>(2)</sup> Tenneco presents the above reconciliation of GAAP to non-GAAP earnings measures primarily to reflect the results in a manner that allows a better understanding of the results of operational activities separate from the financial impact of decisions made for the long-term benefit of the company and other items impacting comparability between the periods. Adjustments similar to the ones reflected above have been recorded in earlier periods. Suring only the non-GAAP earnings measures to analyze earnings would have material limitations because its calculation is based on the subjective determinations of management regarding the nature and classification of events and circumstances that investors may find material. Management compensates for these limitations by utilizing both GAAP and non-GAAP earnings measures reflected above to understand and analyze the results of the business. The company believes investors find the non-GAAP information helpful in understanding the ongoing performance of operations separate from items that may have a disproportionate positive or negative impact on the company's financial results in any particular period.

<sup>(9)</sup> EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon GAAP. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors utilize and analyze the company's EBITDA including noncontrolling interests assists investors in company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

<sup>(4)</sup> Costs related to cost reduction initiatives and related incentive and retention bonus programs.

<sup>(5)</sup> Costs related to Federal-Mogul acquisition and costs related to expected spin.

<sup>(6)</sup> Costs to achieve synergies related to Federal-Mogul acquisition

<sup>(7)</sup> Purchase accounting adjustments related to Federal-Mogul acquisition.

<sup>(8)</sup> Charge due to retroactive application of anti-dumping duty on a supplier's products.

<sup>(9)</sup> Environmental charge related to an acquired site whereby an indemnification reverted back to the Company resulting from a 2009 bankruptcy filing of Mark IV Industries.

<sup>(10)</sup> Charge related to warranty. Although Tenneco regularly incurs warranty costs, this specific charge is of an unusual nature in the period incurred.

<sup>(11)</sup> Loss on debt modification.

<sup>(12)</sup> Charges related to pension derisking and the acceleration of restricted stock vesting in accordance with the long-term incentive plan.

<sup>&</sup>lt;sup>(13)</sup> Non-cash asset impairment charge related to goodwill.

<sup>(14)</sup> Charges related to establish a reserve for settlement costs necessary to resolve the company's antitrust matters globally.

<sup>(15)</sup> Warranty settlement with customer.

# TENNECO INC. RECONCILIATION OF GAAP (1) REVENUE TO NON-GAAP REVENUE MEASURES (2) <u>Unaudited</u> (Millions)

			Q	4 2018	
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Ride Performance Aftermarket Powertrain Motorparts Total Tenneco Inc.	\$ 1,655 469 268 1,112 774	\$ 631 - - - - -	\$ 1,024 469 268 1,112 774	\$ (34) (24) (15) -	\$ 1,058 493 283 1,112 774
	\$ 4,278	\$ 631	\$ 3,647	\$ (73)	\$ 3,720
			Q <sub>4</sub>	4 2017 *	
	Revenues	Substrate Sales	Value-add Revenues	Currency Impact on Value-add Revenues	Value-add Revenues excluding Currency
Clean Air Ride Performance Aftermarket	\$ 1,627 480 282	\$ 577 - -	\$ 1,050 480 282	\$ - - -	\$ 1,050 480 282
Total Tenneco Inc.	\$ 2,389	\$ 577	\$ 1,812	\$ -	\$ 1,812

<sup>\*</sup> Financial results for 2017 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from the effects of doing business in currencies other than the U.S. dollar. Additionally, substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before these factors. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

# TENNECO INC. RECONCILIATION OF GAAP (1) REVENUE TO NON-GAAP REVENUE MEASURES (2) <u>Unaudited</u> (Millions)

			YT	D 2018 *			
Clean Air Ride Performance Aftermarket Powertrain Motorparts Total Tenneco Inc.	Revenues	Substrate Sales	Value-add Revenues	Impa Valu	rency act on le-add enues	Re	alue-add evenues xcluding turrency
	\$ 6,707 1,949 1,221 1,112 774	\$ 2,500 - - - - -	\$ 4,207 1,949 1,221 1,112 774	\$	31 (4) (29) -	\$	4,176 1,953 1,250 1,112 774
	\$ 11,763	\$ 2,500	\$ 9,263	\$	(2)	\$	9,265
			YT	D 2017 *			
	Revenues	Substrate Sales	Value-add Revenues	Impa Valu	rency act on ie-add enues	Re	alue-add evenues xcluding turrency
Clean Air Ride Performance Aftermarket	\$ 6,216 1,807 1,251	\$ 2,187 - -	\$ 4,029 1,807 1,251	\$	- - -	\$	4,029 1,807 1,251
Total Tenneco Inc.	\$ 9,274	\$ 2,187	\$ 7,087	\$	-	\$	7,087

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from the effects of doing business in currencies other than the U.S. dollar. Additionally, substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before these factors. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

## RECONCILIATION OF GAAP $^{(1)}$ REVENUE TO NON-GAAP REVENUE MEASURES $\underline{\text{Unaudited}}$

(Millions except percents)

Q4 2018 vs. Q4 2017 \$ Change and % Change Increase (Decrease)

				Val	ue-add	
				Ac	ljusted	
				Re	venues	
				Ex	cluding	
	Re	venues	% Change		ırrency	% Change
Clean Air	\$	28	2%	\$	8	1%
Ride Performance		(11)	(2%)		13	3%
Aftermarket		(14)	(5%)		1	0%
Powertrain		1,112	NM		1,112	NM
Motorparts		774	NM		774	NM
Total Tenneco Inc.	\$	1,889	79%	\$	1,908	105%

## YTD Q4 2018 vs. YTD Q4 2017 \$ Change and % Change Increase (Decrease)

	Re	venues	% Change	Rev Exc	ue-add venues cluding irrency	% Change
			70 011011190			70 011011190
Clean Air	\$	491	8%	\$	147	4%
Ride Performance		142	8%		146	8%
Aftermarket		(30)	(2%)		(1)	(0%)
Powertrain		1,112	NM		1,112	NM
Motorparts		774	NM		774	NM
Total Tenneco Inc.	\$	2,489	27%	\$	2,178	31%

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

#### RECONCILIATION OF NON-GAAP MEASURES

#### Debt net of total cash / Adjusted LTM and Pro Forma Adjusted LTM EBITDA including noncontrolling interests <u>Unaudited</u>

(Millions except ratios)

	Quarter Ended D	ecember 31,
	2018 *	2017 *
Total debt	\$ 5,493	\$ 1,461
Total cash, cash equivalents and restricted cash (total cash)	702	318
Debt net of total cash balances (1)	\$ 4,791	\$ 1,143
Tenneco Adjusted LTM EBITDA including noncontrolling interests (2) (3)	\$ 1,046	\$ 862
Ratio of debt net of total cash balances to adjusted LTM EBITDA including noncontrolling interests <sup>(4)</sup>		1.3x
Q3 2018 YTD Legacy Federal Mogul Adjusted EBITDA including noncontrolling interests <sup>(2)</sup> (3) Pro forma Adjusted LTM EBITDA including noncontrolling interests <sup>(2)</sup> (3) (5)	\$ 551 \$ 1,597	
Pro forma ratio of debt net of total cash balances to adjusted LTM EBITDA including noncontrolling interests <sup>(4) (5)</sup>	3.0x	
Legacy Federal-Mogul Reconciliation of Non-GAAP earnings measures	Q3 2018 YTD	
Net income attributable to Federal-Mogul	\$ 86	
Net income attributable to noncontrolling interests	7	
Net income	93	
Income tax expense	44	
Interest expense (net of interest capitalized)	135	
EBIT, Earnings before interest expense, income taxes and	272	
Depreciation and amortization of other intangibles	295	
Total EBITDA including noncontrolling interests (2)	\$ 567	
Adjustments: Restructuring charges and asset impairments, net Purchase price contingency Transaction related costs Cost to exit a multiemployer pension plan Gain (loss) on sale of assets Charge for extinguishment of dissenting shareholders shares Other	15 5 14 5 (65) 5	

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

551

Total Adjusted EBITDA including noncontrolling interests (3)

<sup>(1)</sup> Tenneco presents debt net of total cash balances because management believes it is a useful measure of Tenneco's credit position and progress toward reducing leverage. The calculation is limited in that the company may not always be able to use cash to repay debt on a dollar-for-dollar basis.

<sup>&</sup>lt;sup>(2)</sup> EBITDA including noncontrolling interests represents income before interest expense, income taxes, noncontrolling interests and depreciation and amortization. EBITDA including noncontrolling interests is not a calculation based upon GAAP. The amounts included in the EBITDA including noncontrolling interests calculation, however, are derived from amounts included in the historical statements of income data. In addition, EBITDA including noncontrolling interests should not be considered as an alternative to net income (loss) attributable to Tenneco Inc. or operating income as an indicator of the company's operating performance, or as an alternative to operating cash flows as a measure of liquidity. Tenneco has presented EBITDA including noncontrolling interests because it regularly reviews EBITDA including noncontrolling interests as a measure of the company's performance. In addition, Tenneco believes its investors utilize and analyze the company's EBITDA including noncontrolling interests for similar purposes. Tenneco also believes EBITDA including noncontrolling interests assists investors in comparing a company's performance on a consistent basis without regard to depreciation and amortization, which can vary significantly depending upon many factors. However, the EBITDA including noncontrolling interests measure presented may not always be comparable to similarly titled measures reported by other companies due to differences in the components of the calculation.

<sup>(3)</sup> Adjusted EBITDA including noncontrolling interests is presented in order to reflect the results in a manner that allows a better understanding of operational activities separate from the financial impact of decisions made for the long term benefit of the company and other items impacting comparability between the periods. Similar adjustments to EBITDA including noncontrolling interests have been recorded in earlier periods, and similar types of adjustments can reasonably be expected to be recorded in future periods. The company believes investors find the non-GAAP information helpful in understanding the ongoing performance of operations separate from items that may have a disproportionate positive or negative impact on the company's financial results in any particular period.

<sup>(4)</sup> Tenneco presents the above reconciliation of the ratio of debt net of total cash to LTM Adjusted EBITDA including noncontrolling interests to show trends that investors may find useful in understanding the company's ability to service its debt. For purposes of this calculation, Adjusted LTM and Pro Forma adjusted LTM EBITDA including noncontrolling interests is used as an indicator of the company's performance and debt net of total cash is presented as an indicator of the company's credit position and progress toward reducing the company's financial leverage. This reconciliation is provided as supplemental information and not intended to replace the company's existing covenant ratios or any other financial measures that investors may find useful in describing the company's financial position. See notes (1), (2) and (3) for a description of the limitations of using debt net of total cash, EBITDA including noncontrolling interests and Adjusted EBITDA including noncontrolling interests.

<sup>(5)</sup> Tenneco is providing Pro Forma Adjusted LTM EBITDA and the ratio of debt net of cash balances to Pro Forma Adjusted LTM EBITDA to show the company's Adjusted LTM EBITDA as if Federal-Mogul had been consolidated with Tenneco for the entirety of 2018 (and the resultant impact on the net debt ratio). Tenneco believes this supplemental information is useful to investors who are trying to understand the results of the entire enterprise, including Federal-Mogul, for 2018 and the ability of the company to service its debt.

### RECONCILIATION OF GAAP (1) REVENUE TO NON-GAAP REVENUE MEASURES (2)

Unaudited (Millions)

		(Millions)			04.	2018				
		Revenues	Cu	ırrency	Re Ex	evenues coluding urrency	Ex	rate Sales cluding ırrency	Re Ex	lue-add evenues cluding urrency
Original equipment light vehicle revenues Original equipment commercial truck, off-highway, industrial and other revenues Aftermarket revenues	\$	2,658 811 809	\$	(66) (14) (15)	\$	2,724 825 824	\$	549 104 -	\$	2,175 721 824
Net sales and operating revenues	\$	4,278	\$	(95)	\$	4,373	\$	653	\$	3,720
					Q4 2	017 *			\/0	lue-add
	ī	Revenues	Cu	ırrency	Ex	evenues cluding urrency	Ex	rate Sales cluding ırrency	Re Ex	evenues ccluding urrency
Original equipment light vehicle revenues Original equipment commercial truck, off-highway, industrial and other revenues Aftermarket revenues	\$	1,793 314 282	\$	-	\$	1,793 314 282	\$	478 99	\$	1,315 215 282
Net sales and operating revenues	\$	2,389	\$	-	\$	2,389	\$	577	\$	1,812
					YTD 2	2018 *			Va	lue-add
		Revenues	Cu	ırrency	Ex	evenues cluding urrency	Ex	rate Sales cluding ırrency	Re Ex	evenues cluding urrency
Original equipment light vehicle revenues Original equipment commercial truck, off-highway, industrial and other revenues Aftermarket revenues	\$	8,115 1,886 1,762	\$	39 2 (29)	\$	8,076 1,884 1,791	\$	2,078 408 -	\$	5,998 1,476 1,791
Net sales and operating revenues	\$	11,763	\$	12	\$	11,751	\$	2,486	\$	9,265
					YTD 2	2017 *				
		Revenues	Currency		Revenues Excluding Currency		Substrate Sales Excluding Currency		Re Ex	lue-add evenues cluding urrency
Original equipment light vehicle revenues Original equipment commercial truck, off-highway, industrial and other revenues Aftermarket revenues	\$	6,880 1,143 1,251	\$	- - -	\$	6,880 1,143 1,251	\$	1,854 333 -	\$	5,026 810 1,251
Net sales and operating revenues	\$	9,274	\$	-	\$	9,274	\$	2,187	\$	7,087

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from the effects of doing business in currencies other than the U.S. dollar. Additionally, substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before these factors. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

### RECONCILIATION OF GAAP (1) REVENUE AND EARNINGS TO NON-GAAP REVENUE AND EARNINGS MEASURES (2) Unaudited

(Millions except percents)

	Q4 2018												
						Global S	egme	ents					<u> </u>
			Ride										
				ormance		rmarket		owertrain		otorparts	Total	Other	Total
Net sales and operating revenues	\$	1,655	\$	469	\$	268	\$	1,112	\$	774	\$ 4,278	\$ -	\$ 4,278
Less: Substrate sales		631		-		-		-		-	631	-	631
Value-add revenues	\$	1,024	\$	469	\$	268	\$	1,112	\$	774	\$ 3,647	\$ 	\$ 3,647
EBITDA	\$	156	\$	8	\$	19	\$	92	\$	(39)	\$ 236	\$ (102)	\$ 134
EBITDA as a % of revenue EBITDA as a % of value-add revenue		9.4% 15.2%		1.7% 1.7%		7.1% 7.1%		8.3% 8.3%		-5.0% -5.0%	5.5% 6.5%		3.1% 3.7%
Adjusted EBITDA	\$	151	\$	38	\$	30	\$	134	\$	70	\$ 423	\$ (24)	\$ 399
Adjusted EBITDA as a % of revenue Adjusted EBITDA as a % of value-add revenue		9.1% 14.7%		8.1% 8.1%		11.2% 11.2%		12.1% 12.1%		9.0% 9.0%	9.9% 11.6%		9.3% 10.9%
						Q4 2	017 *						
				Global S	egmen	ts							
	CI	ean Air		Ride ormance	Λfto	rmarket		Total		Other	Total		
Net sales and operating revenues	\$	1,627	\$	480	\$	282	\$	2,389	\$	-	\$ 2,389		
Less: Substrate sales		577		-		-	\$	577		-	577		
Value-add revenues	\$	1,050	\$	480	\$	282	\$	1,812	\$		\$ 1,812		
EBITDA	\$	159	\$	26	\$	35	\$	220	\$	(28)	\$ 192		
EBITDA as a % of revenue EBITDA as a % of value-add revenue		9.8% 15.1%		5.4% 5.4%		12.4% 12.4%		9.2% 12.1%			8.0% 10.6%		
Adjusted EBITDA	\$	163	\$	43	\$	44	\$	250	\$	(25)	\$ 225		
Adjusted EBITDA as a % of revenue Adjusted EBITDA as a % of value-add revenue		10.0% 15.5%		9.0% 9.0%		15.6% 15.6%		10.5% 13.8%			9.4% 12.4%		

<sup>\*</sup> Financial results for 2017 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents the above reconciliation of revenues in order to reflect EBITDA and adjusted EBITDA as a percent of both total revenues and value-add revenues. Substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OÉ customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Further, presenting EBITDA and adjusted EBITDA as a percent of value-add revenue assists investors in evaluating the company's operational performance without the impact of such substrate sales.

## RECONCILIATION OF GAAP $^{(1)}$ REVENUE AND EARNINGS TO NON-GAAP REVENUE AND EARNINGS MEASURES $^{(2)}$ Unaudited (Millions except percents)

								YTD:	2018 *							
						Global S	egme	ents								
			Ride Performance Aftermarket			Powertrain Motorpa			otorparts	rparts Total			Other		Total	
Net sales and operating revenues	\$	6.707	\$	1,949	\$	1.221	\$	1,112	\$	774	\$	11,763	\$	- Uniei	\$	11,763
Net sales and operating revenues	Ψ	0,707	Ψ	1,343	Ψ	1,221	Ψ	1,112	Ψ	777	Ψ	11,700	Ψ		Ψ	11,700
Less: Substrate sales		2,500		-		-		-		-		2,500		-		2,500
Value-add revenues	\$	4,207	\$	1,949	\$	1,221	\$	1,112	\$	774	\$	9,263	\$		\$	9,263
EBITDA	\$	597	\$	66	\$	169	\$	92	\$	(39)	\$	885	\$	(234)	\$	651
EBITDA as a % of revenue		8.9%		3.4%		13.8%		8.3%		-5.0%		7.5%				5.5%
EBITDA as a % of value-add revenue		14.2%		3.4%		13.8%		8.3%		-5.0%		9.6%				7.0%
Adjusted EBITDA	\$	611	\$	148	\$	186	\$	134	\$	70	\$	1,149	\$	(103)	\$	1,046
Adjusted EBITDA as a % of revenue		9.1%		7.6%		15.2%		12.1%		9.0%		9.8%				8.9%
Adjusted EBITDA as a % of value-add revenue		14.5%		7.6%		15.2%		12.1%		9.0%		12.4%				11.3%
•																
						YTD 2	2017									
				Global S	egmer	nts										
				Ride												
		ean Air		ormance		ermarket	_	Total		Other	_	Total				
Net sales and operating revenues	\$	6,216	\$	1,807	\$	1,251	\$	9,274	\$	-	\$	9,274				
Less: Substrate sales		2,187		-		-	\$	2,187		-		2,187				
Value-add revenues	\$	4,029	\$	1,807	\$	1,251	\$	7,087	\$		\$	7,087				
EBITDA	\$	562	\$	124	\$	193	\$	879	\$	(245)	\$	634				
EBITDA as a % of revenue		9.0%		6.9%		15.4%		9.5%				6.8%				
EBITDA as a % of revenue		13.9%		6.9%		15.4%		12.4%				8.9%				

207

16.5%

962

10.4%

13.6%

(100) \$

862

9.3%

166

9.2%

589

9.5%

14.6%

Adjusted EBITDA as a % of value-add revenue

Adjusted EBITDA as a % of revenue

Adjusted EBITDA

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents the above reconciliation of revenues in order to reflect EBITDA and adjusted EBITDA as a percent of both total revenues and value-add revenues. Substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Further, presenting EBITDA and adjusted EBITDA as a percent of value-add revenue assists investors in evaluating the company's operational performance without the impact of such substrate sales.

### 

						2018							
	Q1		Q2			Q3			Q4			YTD	
	Substrate	Value-add	Substra	e Value-add		Substrate	Value-add		Substrate	Value-add		Substrate	Value-add
	Revenues Sales	Revenues	Revenues Sales	Revenues	Revenues	Sales	Revenues	Revenues	Sales	Revenues	Revenues	Sales	Revenues
Clean Air	\$ 307 \$ 109	\$ 198	\$ 290 \$ 10	\$ 189	\$ 273	\$ 98	\$ 175	\$ 273	\$ 100	\$ 173	\$ 1,143	\$ 408	\$ 735
Ride Performance	69 -	69	69 -	69	67	-	67	66	-	66	271	-	271
Powertrain		-		-	-	-	-	420	-	420	420	-	420
Motorparts		-		-	-	-	-	52	-	52	52	-	52
Total Tenneco Inc.	\$ 376 \$ 109	\$ 267	\$ 359 \$ 10	\$ 258	\$ 340	\$ 98	\$ 242	\$ 811	\$ 100	\$ 711	\$ 1,886	\$ 408	\$ 1,478
						2017							
	Q1		Q2			Q3			Q4			YTD	
	Substrate	Value-add	Substra	e Value-add		Substrate	Value-add		Substrate	Value-add		Substrate	Value-add
	Revenues Sales	Revenues	Revenues Sales	Revenues	Revenues	Sales	Revenues	Revenues	Sales	Revenues	Revenues	Sales	Revenues
Clean Air	\$ 211 \$ 76	\$ 135	\$ 231 \$ 83	\$ 148	\$ 218	\$ 75	\$ 143	256	99	157	\$ 916	\$ 333	\$ 583
Ride Performance	52 -	52	59 -	59	58	-	58	58	-	58	227	-	227
Total Tenneco Inc.	\$ 263 \$ 76	\$ 187	\$ 290 \$ 83	\$ 207	\$ 276	\$ 75	\$ 201	\$ 314	\$ 99	\$ 215	\$ 1.143	\$ 333	\$ 810

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents the above reconciliation of revenues in order to reflect value-add revenues separately from substrate sales which include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Tenneco uses this information to analyze the trend in revenues before these factors. Tenneco believes investors find this information useful in understanding period to period comparisons in the company's revenues.

# RECONCILIATION OF GAAP $^{(1)}$ REVENUE TO PRO FORMA REVENUE AND EARNINGS MEASURES $^{(2)}$ $\underline{\underline{\text{Unaudited}}}$ (Millions)

		2017*		2018*										
		FY		Q1		Q2		Q3		Q4		FY		
Net sales and operating revenues:														
Clean Air	\$	6,216	\$	1,756	\$	1,694	\$	1,602	\$	1,655	\$	6,707		
Ride Performance		1,807		513		506		461		469	\$	1,949		
Aftermarket		1,251		312		333		308		268	\$	1,221		
Powertrain		4,573		1,260		1,243		1,122		1,112	\$	4,737		
Motorparts		3,306		839		844		788		774	\$	3,245		
Total Pro Forma Tenneco Inc.	\$	17,153	\$	4,680	\$	4,620	\$	4,281	\$	4,278	\$	17,859		
Less: Substrate sales												2,500		
Pro forma value-add revenues											\$	15,359		
Pro forma Adjusted EBITDA including	noncontro	Iling interests									\$	1,597		
Pro forma Adjusted FBITDA as a % o	of pro forma	ı value-add rev	/enue									10.4%		

<sup>\*</sup> Financial results for 2017 and the first three quarters of 2018 have been revised for certain immaterial adjustments, which will be further discussed in Tenneco's Form 10-K for the year ended December 31, 2018.

<sup>&</sup>lt;sup>(1)</sup> U.S. Generally Accepted Accounting Principles.

<sup>(2)</sup> Tenneco presents pro forma revenue measures to show what the company's revenues would have been had Federal-Mogul been consolidated with Tenneco for the entirety of 2017 and each quarter of 2018. We believe this supplemental information is useful to investors who are trying to understand the results of the entire enterprise, including Federal-Mogul. Additionally Tenneco presents the above reconciliation of pro forma Adjusted EBITDA as a percent of pro forma value-add revenues. Substrate sales include precious metals pricing, which may be volatile. Substrate sales occur when, at the direction of its OE customers, Tenneco purchases catalytic converters or components thereof from suppliers, uses them in its manufacturing processes and sells them as part of the completed system. While Tenneco original equipment customers assume the risk of this volatility, it impacts reported revenue. Excluding substrate sales removes this impact. Further, presenting pro forma Adjusted EBITDA as a percent of pro forma value-add revenue assists investors in evaluating the company's operational performance without the impact of such substrate sales.